

Procurement of Consulting Services

Documentations for Electronic procedures

resent documentation is executed on the basis of "Special Rule on Procurement of Goods and Services by JSC Georgian Railway, the companies established/to be established with share participation of JSC Georgian Railway and the companies established/to be established with share participation of such companies" approved by #625 Decree of Georgian Government dated December 29 2016

Tbilisi Year 2017

Tender Documentation

1. Estimated value of the procurement object - 355 673 GEL excluding VAT

2. procurement object:

Atac	hment	Nº1

Nº	Name of the service	Price without VAT	Service period
1	Elaboration of Terms of Reference and technical parts necessary for the bidding process during the procurement of Microprocessor Signaling, Centralization and Blocking Systems of on the Khashuri-Zestafoni railway section (In accordance with Atachment # 7)		
2	Selection / evaluation of the candidate (s) participating in the procurement of design-construction works announced on the basis of the technical assignment and preparation of the relevant conclusion (s)		

Specific regirment:

As a result of the implementation of the services, the consultant shall present a detailed description of the stages of services as indicated in the first position of the procurement object, with the indication of the stages of the project completion and final term (date of project completion) (printed as well as the electronic version in PDF format);

- 3. Bid price and delivery terms:
 - 3.1 The bid price shall be determined in national currency, including all taxes established by Georgian legislation. The bid price must be indicated in unified electronic system (hereinafter System) excluding VAT;
 - 3.2 Expenses that are not included in the bid price will not be reimbursed
 - 3.3 The procurement contract will consider the bid price including VAT, if for the date of signing the contract the bidder is VAT payer according to Georgian legislation;
 - 3.4 The contract with winning bidder will be signed in USD, based on the official exchange rate announced by National Bank of Georgia on the due day of bid acceptance and the payments will be made in national currency (in case of resident entities) according to the official exchange rate announced by National Bank of Georgia on the day of signing the Acceptance Act;
 - 3.5 The price of the proposal indicated in the relevant field of the System is considered as the bid price;
 - 3.6 The total price of the procurement object stipulated under contract may not exceed the final fixed price by the winning candidate;
 - 3.7 If the bidder makes mechanical error like indication of wrong sum or product, irrelevant wordings and numbers, such errors can be corrected taking into consideration the principle of unit price advantage, if the above does not exceed the price fixed in the system's relevant field;
- 4. The terms of implementation of the services:
 - The deadline for carrying out obligations is 12 calendar months after the contract is concluded:
 - 4.1.1 services specified in the first position of the procurement object no later than 60 calendar days after the contract is concluded; According to the buyer's request procurer is obliged to pass the relevant data for the supplier no later than 5 calendar days after the contract is concluded.
 - 4.1.2 services specified in the second position of the procurement object in accordance with the request of the buyer but not later than 30 calendar days from the request.
- 5. Terms of payment:
 - Payment will be made gradually (in full implementation of each stage) by the consolidation procedure within 40 banking days from the date of signing the acceptance-delivery act. Advance payment and letter of credit are not applicable.

6. Experience of the candidate or its subcontractor (if any):

6.1 The applicant should have experience in the elaboration of Terms of Reference or Design works necessary for the microprocessor based railway signalization, centralization and blocking systems at least three projects in 2012-2017, The applicant must present the relevant document (s) (contract) (s) and the document (s) confirming the receipt of the full services of the same contract (s); As well as positive refference letters from the party (s) of the same agreement (s);

7. Other requirements:

7.1 The bidder has right to submit only one proposal;

7.2 In the case of the subcontractor, the legal relationship between the candidate and the subcontractor must be uploaded Proving document (contract, agreement or other equivalent document).

7.3 All documents and/or information provided by the bidder uploaded in electronic system must be signed and stamped (in case having stamp) by authorized person (Power of Attorney has to be uploaded if required);

7.4 Regarding the goods to be purchased and determined in the documents where the specific commercial trademark model, source of origin or producer (if any) "similar," "analogous," or "equivalent" is meant;

7.5 The bid is valid untill following statuses are awarded: electronic procedure of purchase has cancelled, contract awarded or contract not awarded;

7.6 Any correspondence / notification between purchasing organization and supplier is sent through the relevant module of the System and correspondence / notification without using System is not mandatory. The correspondence / notification is considered as received from the moment of uploading it in the system;

7.7 All documents (s) that need to be uploaded in the unified electronic system requested by the tender documentation should be presented in Georgian Language; In case of presenting the documents and information in foreign language, the procuring entity is entitled to request the Georgian translation bearing notarial affirmation.

8. Data to be uploaded by bidder in unified electronic system:

8.1 Payment order confirming payment of participation fee in the amount of 450 GEL which shall be paid to the following bank account: JSC "TBC Bank" Central Branch, SWIFT: TBCBGE22, IBAN: Nº GE 79 TB 7659 1340 7010 0005; or equivalent in USD or Euros to the following bank account:

For USD:

INTERMEDIARY BANK - CITI BANK N.A., N.Y., USA;

SWIFT: CITIUS33

BENEFICIARY BANK JSC "TBC Bank" Head Office and Marjanishvili Branch

SWIFT: TBCBGE22

Nº7 Marjanishvili, Tbilisi, Georgia, www.tbcbank.ge Phone: (995 32) 27-27-27, Fax: (995 32) 772-774

SWIFT: TBCBGE22850

BEN'S Account: GE11TB1100000112070112

NAME OF BENEFICIARY: "GEORGIAN RAILWAY" JSC

For EURO:

INTERMEDIARY: DEUTSCHE BANK A.G.

FRANKFURT/MAIN, GERMANY

SWIFT: DEUTDEFF. BLZ: 50070010

BENEFICIARY BANK - "JSC "TBC Bank" Head Office and Marjanishvili Branch

SWIFT: TBCBGE22

N°7 Marjanishvili, Tbilisi, Georgia, www.tbcbank.ge Phone: (995 32) 27-27-27, Fax: (995 32) 772-774

SWIFT: TBCBGE22850

BEN "S Account: Account № GE11TB1100000112070112 EUR

BENEFICIARY: "Georgian Railway" JSC

- Bank Guarantee (from Bank or Insurance company) of the bid in the amount of 5% (17 783,65 GEL) of estimated value of the contract, however, if the mentioned bank guarantee is presented in foreign currency, the guarantee amount has to be presented in foreign currency calculated on the basis of official exchange rate announced by National Bank of Georgia on the day of announcing electronic procedure of purchase. The validity of bank guarantee has to be at least120 calendar days from the day of starting the acceptance of bids (according to Enclosure No3, in compliance with essential terms);
- 8.3 The price list in accordance with Enclosure №1, special requirements must be met (paragraph 2);
- 8.4 Bidder's requisites in accordance with Enclosure $N^{\circ}2$;
- 8.5 Document(s) of certifying experience (paragraph 6);
- 8.6 Certificate of Management System ISO 9001;
- 8.7 Document confirming the legal relationship between the candidate and the subcontractor (if any);

- 9. <u>Documents to be submitted in originals (by hand) to the purchasing organization:</u>
- 9.1 The bidder having the lowest price is obliged to submit 5% guarantee for the bidding proposal of electronic procedure of purchase (paragraph 8.2) to the purchasing organization (address: Tbilisi, 15, King Tamar Avenue, Agency of Purchases, room #3085) in no later than 7 (seven) days after the acceptance of bidding proposal of electronic procedure of purchases
- 9.2 The corrected price list, financial proposal in accordance with Enclosure №8 and document envisaged in section 7.9 in USD, in accordance with the written requirement uploaded in the System by the purchaser;
- 9.3 Bank Guarantee of the contract (performance guarantee) in accordance with the written requirement uploaded in the System by the purchaser;

Note: In case the bidder does not submit the original copies of the documents on time, Committee will disqualify the bidder.

- 10. Documentation confirming qualification data of the bidder, which shall be presented in accordance with written request uploaded in the system by the purchaser:
 - 10.1 Excerpt from the registry of enterpreneurial and non-enterpreneurial (non-commercial) legal entities
 - 10.2 Notice issued by Tbilisi City Court or Kutaisi City Court confirming that there is no pending insolvency case against the bidder;
 - This document shall be issued after the starting date of accepting bids in present purchase electronic procedures; non-resident bidders shall submit documents confirming qualification data issued no later than 30 days prior to the date of accepting bids, issued by the relevant public authorities in their states;

Note: In case the bidder fails to submit documents confirming qualification data from the administrative agencies and/or submitted documents contains error/flaws and/or there is pending insolvency case against bidder, the Committee disqualifies bidder.

11. Bank Guarantee for contract (Performance Guarantee):

11.1 In case of winning, the winning bidder shall, before signing the contract, submit unconditional and irrevocable bank guarantee (in USD) in the amount of 5% of contract value, issued only by the resident bank of Georgia, the validity period of which has to exceed by 50 days the deadline set by the contract for fulfilling the obligations, (for non-resident bidders, guarantee issued by foreign bank is permitted, however such guarantee must be confirmed by the resident bank of Georgia (Enclosure Nº4);

12. <u>Information for the participants of electronic procedure</u>:

- 12.1 For taking part in electronic procedure of purchase the bidder can submit proposal from the commencement date of accepting proposal before the deadline for bid submission;
- 12.2 Interested person has to provide his consent to the text of affidavit for taking part in electronic procedure of purchase and afterwards pay the fee (50 GEL) for participating in electronic purchases electronically (through System, in accordance with Georgian legislation);
- 12.3 After carrying out the activities foreseen under above mentioned paragraphs 12.1 and 12.2, bidder is obliged to upload (only through System) documents to be uploaded under paragraph 8 of this documentation:
- 12.4 After uploading documents foreseen under paragraph three of this Article the bidder has to indicate the price of proposal in relevant field of System which shall not be more than supposed value of purchasing object or shall be at least one lot lower than supposed value of purchasing object;
- 12.5 The rule and conditions of executing electronic procedure of purchase Enclosure No. Special Rule on Procurement of Goods and Services by JSC Georgian Railway, the companies established/to be established with share participation of JSC Georgian Railway and the companies established/to be established with share participation of such companies.

Contact person:

Chief Specialist: Tamar Khokerashvili, tel: (995 32) 219-90-14; E-mail: tamar.khokerashvili@railway.ge

Senior specialist: Giorgi Gurgenidze, tel.: (995 32) 219-89-08 Senior specialist: Kakha Berdzenishvili, tel.: (995 32) 219-97-75 Senior specialist: Elguja Goderdzishvili, tel.: (995 32) 219-91-04 Senior specialist: Gogita Shaduri, tel.: (995 32) 219-91-73 Senior specialist: Archil Papuashvili, tel.: (995 32) 219-98-27

Enclosure №2

1	Legal form and name of the bidder
2	Full name of person-in-chief
3	Legal and/or actual address of the bidder
4	Identification code
5	Bidder's contact telephone number
6	E-mail address
7	Bank requisites:
	SWIFT, account number and so on
8	Preferable payment form (paragraph 5)

^{*} This Annex must be signed by authorized person.

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Guarantee for proposed bi	d in electronic procedure			
Having being considered that				
(Person for whom the Guarantee Letter is issued				
(Hereinafter "Bidder") is ready for submitting its proposal	for taking part in the			
electronic procedure announced for purchase by commission				
(Name of purchasing organization)	(Title of goods)			
We (hereinafter "Bank")				
(Bank name)				
Confirm, that				
We take obligation towards <u>ISC "Georgian Railway"</u> (hereinafter "P	urchaser") according to which			
(Name of purchasing organization)				
We will timely provide full payment to the purchaser				
(Amount in numbers, words, indic	ating currency)			
In following cases:				
If the bidder, before expiration of the validity period of his proposal	, refuses to participate in electronic procedures;			
In case of winning, the bidder refuses to sign the contract ab	out purchase with purchaser on the basis of "Special Rule on			
Procurement of Goods and Services by JSC Georgian Railway, the companies established/to be established with share participation of				
JSC Georgian Railway and the companies established/to be established with share participation of such companies";				
If the bidder is disqualified during procedure of purchase due to committing dishonest action;				
If the bidder does not submit performance guarantee within the time period indicated by the purchaser (from only bank institutions).				
Guarantee remains in force before*.				
(Date)				
*Guarantee validity period shall be no less than 120 days after th	e day when hidding proposals started to be accepted in electronic			

2.

3.4.

*Guarantee validity period shall be no less than 120 days after the day when bidding proposals started to be accepted in electronic procedure

Bank ensures the payment of guarantee amount as soon as receives written request from purchaser, without presenting any kind of evidences from purchaser provided that in purchaser's requirement it will be indicated for which above mentioned case (cases) this amount is due and purchaser's requirement on paying guarantee amount is submitted to the Bank until expiration the guarantee

Electronic procurement procedure

validity period.			
(Signature)			
(Full name, position)			
(run name, position)			
Confirmed by Bank's seal	2017		

Enclosure №4

Guarantee for Performance of Contract (Bank Guarantee)

<u>Sample</u>	
To:	
(Purchaser)	
Taking into consideration that	
(Supplier)	
Hereinafter "Supplier"in accordance with the bidding proposal submitted in electronic procedure	
(name)	
Took obligation to present bank guarantee in the form of guarantee for fulfilling obligations for the amount indicated in the contract, we mentioned bank guarantee on behalf of Principal (supplier).	e, guarantor agree to issue the above
Hereby, we confirm that we are guarantors and are liable for total amounttowards you	in USD on behalf of Principal (supplier
(Amount in digits and words)	
And we undertake to pay, upon your first written request, this amount to you if the principal breaches the conditions of the contract.	
The request for compensating guarantee amount should be submitted by beneficiary in written form certified with signature a should be indicated and explained specifically which terms of contract have been infringed by Principal between Principal and Beneficiar	-
Due to the mentioned any request or claim should be presented before the deadline of Bank Guaranteeaddress)	(bank title/branch,

Bank Guarantee is automatically cancelled

	Electronic procurement procedure
expiration of bank guarantee	
Oue to the guarantee if Beneficiary waives its rights in written an	nd when re-paying the guarantee.
ignature and seal of guarantors	
he validity period of present guarantee should be more than the	ne deadline of fulfilling obligations foreseen under the contract in 50 days.
	Englosse
	Enclosure
"Special Rule on Procurement of Goods and Services by ISC Co.	eorgian Railway, the companies established/to be established with share participation of JSC Georgian Rai
	panies established with share participation of such companies

1. "Special Rule on Procurement of Goods and Services by JSC Georgian Railway, the companies established/to be established with share participation of JSC Georgian

Article 1. General Terms

Railway and the companies established with share participation of such companies" determines the special rules of procurement of goods and services listed in annex to this regulation (hereinafter – the Regulation).

- 2. This Regulation aims at:
- a) ensuring incurrence of expenses from the financial resources designated for procurement in a rational manner;
- b) Ensuring fair and non-discriminative approach towards participants of procurement procedures;
- c) Ensuring publicity of procurement procedures.
- 3. On the basis of decision of the Board of Directors of JSC Georgian Railway, JSC Georgian Railway and the Companies established with its share participation, for the procurement purposes may use procurement procedures of World Bank, United Nations, European Bank for Reconstruction and Development, Asian Development Bank, German Reconstruction Credit Bank and European Investment Bank or other international organizations, if any.
- 4. Procurements that are not governed by this Regulation are regulated in accordance with Law of Georgia on "State Procurement" and applicable by-laws.
- 5. Georgian Railway JSC, the companies established/to be established with share participation of JSC Georgian Railway and companies established/to be established with share participation of such companies are entitled to take part in consolidated tender in accordance and within the limits envisaged by terms and conditions of Georgian laws and applicable consolidated tender documentation.

Article 2. Definition of terms

Terms used in this Regulation have following meanings:

- a) Purchaser JSC Georgian Railway, companies established/to be established with more than 50% share participation of JSC Georgian Railway and companies established/to be established with more than 50% share participation of such companies;
- b) Procurement procurement of goods and services listed in annex to this Regulation with financial resources of the Purchaser (the annex comprises of 6 parts, which separately determine the list of goods and services the power for purchase of which may be procured by JSC Georgian Railway, companies established/to be established with more than 50% share participation of JSC Georgian Railway and companies established/to be established with more than 50% share participation of such companies in accordance with the procedures and terms of this Regulation;
- c) Direct contract award –procurement mean, which may be exercised in the cases foreseen under Article 5 of this Regulation;
- d) Urgent necessity situation which causes real danger to the operation of the Purchaser and which cannot be determined in advance and/or which are not caused by the Purchaser's action or which may cause significant damage to the interests of the Purchaser and its property;
- e) United electronic system of procurement united electronic system of state procurement envisaged by Georgian legislation (hereinafter the System);
- f) Electronic Procurement Procedure mean of procurement of goods and services foreseen by annex to this Regulation, execution of which shall have to be carried out in accordance with rules and terms envisaged by this Regulation (for the purposes of securities of proposals and contracts envisaged by this Regulation the term Tender may be used);
- g) Participation Fee- the fee determined by Article 14 of this Regulation which is payable to the Purchaser's account;

- h) Bidder a person, who has paid the Participation Fee for the purposes of participation in Electronic Procurement Procedure;
- i) Supplier a person, with whom the Purchaser, as a result of participation in Electronic Procurement Procedure has entered into a procurement contract;
- j) Bid for decreasing proposal price amount indicated in the Purchaser's statement, in the amount from 0.4% up to 2% of the presumable price of a procurement object (hereinafter the Bid);
- k) Proposal technical documentation submitted by the Bidder in accordance with this Regulation, through the System and the price reflected by the Bidder in respective field of the System;
- l) Technical Documentation information about the Bidder and the Procurement object uploaded by the Bidder in the System, as per requirements of the Purchaser in the frame of relevant statement and documentation;
- m) Electronic Bidding a procedure constituent to electronic procurement determined by law of Georgia on State Procurement, in the frame of which through the System, the Bidder may decrease the submitted proposal price for the purposes of winning in the Electronic Procurement Procedure;
- n) Documents certifying qualification— documents determined by the Purchaser in the documentation, to be obtained from administrative agencies and the courts and submitted by the Bidder, in case of Electronic Procedure. If the price is equal or less than 200 000 GEL (excluding VAT), then the documents certifying qualification are not required. In special cases, such documents may still be requested, with respective justification included in the documentation, as regards to quantity it should be as minimal as possible considering the characteristics of specific procurement;
- o) Proposal Security the proposal guarantee mechanism in the amount of 5 (five) percent of presumable cost of the procurement object to be submitted by the Bidder to the Purchaser (hereinafter the Guarantee);
- p) Electronic Procedure of Procurement has ended with negative result the Electronic Procurement Procedure is considered finished with negative result, when the Minutes of relevant Meeting of Committee, which evidences that one or several Bidders with the lowest proposal price were disqualified, is uploaded in the System by authorized representative of the Purchaser;
- q) Electronic Procurement Procedure is failed electronic procurement procedure is considered as failed when no one took part in the electronic procurement procedure;
- r) Electronic Procurement Procedure is terminated the electronic procurement procedures considered terminated if authorized representatives of the Purchaser uploads respective Minutes of Meeting of the Committee;
- s) Contract value of the procurement object –price of contract to be executed with the winning bidder in accordance with this Regulation, which is indicated in relevant field of specific electronic procurement procedure;
- t) Multi-year procurement procurement which lasts during more than 12 (twelve) calendar months;
- u) Committee the committee composed of employees of the Purchaser established on the basis of decision of the Purchaser, which is authorized to carry out electronic procedures, in accordance with rules established by this Regulation and Laws of Georgia.

Article 3. Rights and obligations of the Purchaser

- 1. The Purchaser is authorized to:
- a) To select and enter into contract with supplier (hereinafter the Contract) in accordance with this Regulation
- b) To disqualify the Bidders in accordance with this Regulation;
- c) to terminate the electronic procurement procedure any time prior to execution of the Contract if this becomes necessary due to reasons independent from the Purchaser and/or objective reasons unforeseeable in advance, also due to business interests of the Purchaser;
- d) Control and supervise execution of the Contract by the Supplier;
- e) To terminate the Contract any time if the documents certifying qualification submitted by the Supplier turns out to be false, also in other cases envisaged by laws of Georgia.
- 2. The Purchaser is obliged to:
- a) To rationally carry out procurements in the frame of the business plan in accordance with the terms determined under this Regulation;
- b) To compensate the Supplier for the goods and services delivered by the Supplier in accordance with the Contract;
- c) In case of termination of electronic procurement procedure to notify all Bidders about such termination not later than within (three) calendar days. The Purchaser is not obliged to submit to the Bidders any evidence or detailed information on the reasons of such decision. In case of termination of the electronic procurement procedure the Purchaser is not obliged to compensate expenses related to their participation in the procurement procedures and/or preparation of the contract.

Article 4. Planning purchases

- 1. The Purchaser carries out procurement in accordance with pre-defined annual plan approved by the Board of Directors of JSC Georgian Railway.
- 2. Multi-year procurement is reflected in respective annual budget plan on an annual basis.
- 3. Procurement is not considered as multi-year procurement in the event if it is funded from current annual budget and the delivery and/or compensation of contract price is made during following year.
- 4. The matter on carrying out of a multiyear procurement needs to be agreed with the Supervision Board of JSC Georgian Railway.

Article 5. Procurement means

- 1. Procurement of goods and/or services envisaged by the annex to this Regulation is carried out by means of Electronic Procurement Procedures.
- 2. Procurement through Direct Contract Award may be carried out by the Purchaser:
- a) in case of urgent necessity on the basis of decision of the Board of Directors of JSC Georgian Railway;
- b) On the basis of decision of the Board of Directors of JSC Georgian Railway in case if in order to avoid worsening of quality of the procurement object and/or ensuring further operability of the procurement object, it is necessary to procure goods/services from the same supplier or the sub-contractor envisaged under the contract with such supplier r, except for the cases when the presumable price of the procurement object exceeds the price of initially procured object;
- c) on the basis of decision of the Board of Directors of JSC Georgian Railway if due to the business interests of the company, it is reasonable to carry out procurement and if procurement is related to the field of services.
- 3. Procurement of services envisaged by positions 8, 9 and 11 of goods and services to be procured by LLC "Trans Caucasus Terminals" as per annex to this Regulation may be carried out on the basis of decision of director of JSC Trans Caucasus Terminals", while, the contract shall be executed on the basis of results of the market research, with the Bidder having lowest price.
- 4. The electronic procurement procedure is carried out by the Purchaser's manager and/or the Committee.

Article 6. Committee

- 1. The electronic procurement procedure is carried out by the Committee established by the Purchaser's manager and comprising of not less than 3 members.
- 2. The Committee is chaired by the Purchaser's manager or one of the members of Committee appointed by him.
- 3. On the basis of decision made by the Committee, specialists of relevant field may be invited as experts and consultants of the committee.
- 4. Committee adopts decision with majority of the committee members. Member of the committee who disagrees with the decision taken by the committee, in entitled to express his idea in written form which has to be attached to the decision of the Committee. In case of equal split of votes, the vote of chairman of the Committee is decisive.
- 5. Any decision taken by the Committee should be reflected in the Minutes of relevant Meeting of the Committee. The decision is considered taken after all members attending the meeting sign the minutes. All executed minutes of meetings shall be uploaded in the System. It is possible to change Minutes already uploaded in the System only by annulling already uploaded minutes and uploading amended minutes in the System.
- 6. Any correspondence / notification between the Purchaser and Supplier is sent through respective module of the System and it is not mandatory to send correspondence /

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notification outside the System. The correspondence / notification are considered delivered at the moment of uploading in the System.

Article 7. Office of the Committee

- 1. For the purposes of technical and organizational support of the Committee's activities, on the basis of the order of manager of the Purchaser, Office of the Committee is established and comprised of employees of the Purchaser (hereinafter Office) which is managed by the Chairman of the Committee.
- 2. Function of the Office is to resolve organizational matters related to statements of Electronic Procurement Procedures, documentation and procurement procedures.
- 3. The Office is entitled to provide the Bidders with information and explanations regarding electronic procurement procedures.
- 4. The Office is obliged to bind any document and the informational materials related to specific electronic procurement procedure in one case and ensure its storage during 3 years from the date of execution of the contract, in case of multi-year procurement during one year after the date of expiry of the contract validity term.

Article 8. Statement on Electronic Procurement Procedures

- 1. Statement on Electronic Procurement Procedure (hereinafter the Statement) is filled in and uploaded in the System. The start and expiry of the term of submission of proposals is calculated from the date when the Statement is uploaded in the System.
- 2. The term for getting acquainted with the Statement and documentation should not be less than 15 calendar days from the moment when the Statement and documentation was uploaded in the System. In not less than during 2 days expiration of the above term the Bidders are entitled to submit proposals through the System, by means of electronic bidding decrease the proposal price considering the Bid.
- 3. Following information should be indicated in the Statement:
- a) Number of the Statement;
- b) Name of the Purchaser;
- c) Date of announcement, indicating exact time;
- d) Exact date for start and end of accepting proposal, indicating exact time;
- e) Presumable cost of procurement object;
- f) Note, that proposal should be submitted considering the value-added tax (hereinafter VAT) or without it;
- g) Number or volume of the Procurement object;
- h) Term of supply or delivery of the procurement object;

- i) Amount of bid.
- 4. On the basis of relevant indication in the Statement, the price of proposal is presented by the bidders with or without VAT.
- 5. The Statement has a field for additional information which may be used by the authorized representative of the Purchaser for the purposes of additional description of the procurement object.
- 6. For the purposes of announcement of the Statement in the System it is required to upload it in the System.
- 7. On the basis of decision of the Purchaser, the Statement and documentation may be uploaded in Russian language as well. If approximate price of goods or services to be procured exceed 500 000 GEL excluding VAT, it is mandatory to upload documents in Russian language.

Article 9. Placement of Electronic Procurement Procedures documentation in the System and amendments to such documentation

- 1. The documentation for electronic procurement procedure should contain the following:
- a) Qualification requirements applicable to the Bidders;
- b) Quantity of goods, volume of serviced to be procured, terms, place and form of delivery of goods or services;
- c) Full description of technical and qualitative indicators of procurement object, including relevant technical specifications, plans, drawings and sketches (if any);
- d) Methods to be used for calculation of the price of proposal, indicating whether it includes other expenses except for the price of goods or service (shipment, insurance, taxes and other);
- e) Identity and contact information of member of the Office, entitled to provide information and explanation regarding Electronic Procurement Procedures;
- f) Indication on submission of sample of procurement object (if any);
- 2. The Committee is entitled to make modifications to the Statement and documentation before the start of Proposals' submission. It is possible to make modifications in the documentation only by annulling already uploaded documentation and uploading revised documents in the System. It is impossible to change the Procurement object.

Article 10. Submission of proposals

- 1. For the purposes of taking part in electronic procurement procedure, bidder may present proposal from the moment of start of accepting proposals till its deadline.
- 2. Before submitting proposal any person has right to get acquainted with the statement and documentation.
- 3. It is possible to submit proposals only through the system. Bidder's proposal except the material requested under technical documentation should include the guarantee foreseen under this Regulation and document certifying payment of the Participation Fee.

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- 4. After uploading documents foreseen by paragraph 3 of this article bidder should indicate the price of proposal in relevant field of the system, which should not be more than the presumable price of the procurement object and/or should be at least one Bid less than the approximate cost of procurement object. After uploading technical documentation and indicating price of proposal it is impossible to change, add, cancel or erase the technical documentation.
- 5. If the Statement envisages submission of price of proposal without VAT, bidder should not consider VAT in the price of proposal, despite bidder is VAT payer or not according to Georgian legislation. In such case selection-evaluation is carried out according to the prices of proposals submitted. The purchaser is obliged to consider the amount of VAT in the price of proposal if by the time of submission of the proposal the Bidder is a VAT payer in accordance with requirements of Georgian legislation.
- 6. Rules and terms of electronic bidding are determined as per applicable legislation.

Article 11. Technical and qualification requirements towards bidder and rule for describing the procurement object

- 1. In each specific case Purchaser is authorized to determine requirements which should be met by procurement object, technical documentation of bidders and documents certifying qualification.
- 2. Technical requirements may be related to professional qualification, financial resources, experience and reputation, technical equipment and other issues related to bidders.
- 3. Obligation on presenting the sample procurement object is determined by purchaser in the documentation. The non submission of the sample by bidder or its non-compliance with requirements envisaged in the Statement and/or documentation or technical documentation submitted through the System will cause disqualification, on the basis of sub-paragraph "a" of paragraph 2 of Article 13 of this Regulation, except for the case when such non-compliance is caused by dishonest action of the bidder. The sample of procurement object submitted by the bidder is not subject to further specification. The sample of procurement object is returned to the bidder within reasonable timeframe except for the cases when the sample is easily spoilable things and/or due to its nature it is impossible to return.
- 4. The requirements for presenting qualification documents may be determined in relation with the legal side / condition of bidders (registration data, righteous restrictions and other).
- 5. It is not allowed to include following in the description of procurement object:
- a) Specific commercial mark, patent, model, source or origin or manufacturer should be indicated except the cases when there is no other way of exact description of the procurement object. In such cases, when describing procurement object following words, such as: "similar," "equivalent," "analogous" and others should be used;
- b) Such characteristics and terminologies which are dubious and allow various interpretations.

Article 12. Selection / evaluation

- 1. The evaluation of bidders by the Committee takes place according to the documents certifying qualification and technical documents uploaded in the System (if any), in sequence envisaged by this paragraph.
- 2. The assessment of the price of bidder's proposal takes place after the electronic bidding. The purchaser at the first stage of selection determines the compliance of document certifying the payment of the Participation Fee uploaded by the bidder having lowest price and guarantee with the technical documentation and in its turn the bidder is obliged to provide the submission of original copy of the guarantee in the period determined by technical documentation.
- 3. If 2 or more bidders indicated equal price in the System the priority is given to the bidder being the first in indicating the mentioned price of the proposal.
- 4. Committee should discuss whether the documentation submitted by the lowest priced bidder is compliant with the technical documentation uploaded in the system. In case if the documents uploaded in the system by bidder is not compliant with the requirements indicated in the documents and Statement, on the basis of decision taken by the Committee the bidder is disqualified except for the cases foreseen under paragraph 5 of this article.
- 5. The Committee does not disqualify bidder if technical documentation uploaded in the System does not include such data and/or envisages such discrepancies the submission and/or specification of which shall not cause essential changes and/or increase of proposal price, also mechanic errors were made by bidder like: indication of incorrect sum or product, verbal and digital irrelevance, which may be corrected without specification, considering the principle of the item price priority.
- 6. In cases foreseen by paragraph 5 of this article, the purchaser addresses the bidder with request to specify technical documentation submitted by the bidder and defines a reasonable timeframe for such specification, but not more than 3 working days. If in the mentioned period the bidder fails to specify the documentation the Committee disqualifies the bidder. In case if entire technical documents are uploaded in the form of electronic document having errors (which is not readable), purchaser has right to address the bidder requesting specification of technical documentation, except for the cases when only part of technical documentation has errors and the submission and/or specification of such parts will not cause essential change and/or non increase of proposal price. Specification of technical documentation may be requested prior to request for submission of documentation evidencing qualification. 7. In case if technical documents uploaded in the System by lowest priced bidder is compliant with requirements indicated in the Statement and documentation, the Committee addresses the bidder with request to submit documents certifying qualification and defines reasonable timeframe for such submission but not more than 5 working days.
- 8. In case if technical documents and qualification data uploaded in the System by bidder having lowest price are compliant with requirements indicated in the Statement and documentations, then the request for calculation table and/or pricelist should be made together with the requirement for submitting guarantee for executing contract and invitation for signing contract.
- 9. Specified technical documentation and Copies of documents certifying qualification shall be submitted to the Purchaser through the.
- 10. If the technical documentation submitted by the bidder having lowest price is not compliant with the Statement and/or documentation or in case of non-submission of documents certifying qualification and/or those ones having errors, the Committee is obliged to disqualify the bidder. In such cases the purchaser is entitled to address the next bidder having lowest price with the requirements indicated in the statement and documentation. If the proposal price of the bidder having the lowest price due to changed market conditions exceeds the market value of this procurement object, the Committee is entitled to terminate the electronic procurement procedure.

Article 13. Disqualification

- 1. The Committee disqualifies the Supplier and/or bidder in accordance with paragraph 2 of this article. The Minutes regarding bidder's disqualification should be uploaded in System.
- 2. The Supplier and/or bidder are subject to disqualification in the following cases:
- a) If technical documents submitted by the bidder in consideration with paragraphs 5 and 6 of Article 12 of this regulation are irrelevant to the Statement and/or documentation;
- b) Qualification data are compliant with requirements determined under documentation on carrying out electronic procurement procedure;
- c) If bidder waives the proposal;
- d) If technical documentation is not specified within the timeframe determined in accordance with paragraph 6 of Article 12 of this Regulation;
- e) If bidder does not submit original copy of guarantee or submits later in accordance with paragraph 2 of Article 12 of this Regulation;
- f) For the purposes of obtaining right to enter into the contract commits dishonest action;
- g) If awarded bidder does not submit guarantee for security of performance of the contract and/or pricelist / calculation table, refuses to enter into the contract and/or otherwise waives signing the contract.
- 3. If bidder for the deadline of proposal does not have document certifying the payment of participation fee uploaded in accordance with requirements of technical documentation and the guarantee, the bidder's proposal shall not be evaluated and the Committee may address the next bidder having lowest price.

Article 14. Guarantee submitted in electronic procedure of purchase and commission for participation

- 1. Bidder is obliged to submit guarantee compliant requirements determined by this Regulation. Guarantee may be issued by a bank as well as an insurance institution.
- 2. The amount of guarantee is 5 (five) % of approximate cost for procurement object.
- 3. Guarantee is subject to return in case if the supplier executes the contract or electronic procurement procedure is ended with negative result or is terminated, in not later than 5 (five) days from the date of request by the supplier/bidder.
- 4. The Guarantee shall not be returned to the bidder if:

- a) After being awarded the Contract, the bidder refuses to execute it or through any other action waives his right to enter into contract with purchaser;
- b) In case of contract awarding, the bidder does not submit guarantee for contract execution;
- c) The bidder is disqualified due to commitment of dishonest action during electronic procurement procedure;
- d) The Bidder refuses its proposal.
- 5. Amount of Participation Fee is 450 GEL.
- 6. The Participation Fee is subject to return only in case if the purchaser on the basis of sub-paragraph "c" of the first paragraph of Article 3 of this Regulation adopts decision on termination of electronic procurement procedure.

Article 15. Execution of the contract as a result of electronic procurement procedures and uploading in the system

- 1. In accordance with this Regulation, on the basis of terms and documentation envisaged by the proposal of the winning Bidder, respective contract is executed between the bidder and the purchaser, which needs to be uploaded in the System2. The cost for purchase object envisaged by the contract should not be more than the final price determined by awarded bidder in the System.
- 3. In case of disqualifying awarded bidder or execution of the contract, the Committee is entitled to evaluate the bidding proposal of the next bidder having best price or terminate electronic procurement procedure, in accordance with this Regulation.
- 4. It is mandatory to request guarantee mechanism if:
- a) Advance payment is envisaged by the contract. In such case it is necessary to use guarantee mechanism for the amount not less than the advance payment amount;
- b) Total contract price amounts to or exceeds 200 000 GE. On the basis of decision of the Board of Directors of JSC Georgian Railway it is possible to exempt potential supplier from the obligation to submit a guarantee for contract execution due to its business reputation and quality and acknowledgement of goods/services provided by the bidder.
- 5. Guarantee for execution of contract in case of direct contract award may be submitted to the purchaser after execution of the contract, but in case of electronic procurement procedures such guarantee must be submitted prior to execution of the contract. Rules for reviewing the contract with the supplier is determined under Georgian legislation.
- 7. In case of procurements carried out in accordance with this Regulation, the Purchaser is not obliged to submit reports on plans, factual payments and contract performance in accordance with Law of Georgia on State Procurement.

Enclosure №4

Contract on Purchase of Service

This Agreement is made on 20)17			
On the one hand JSC Georgian Railway represented by its Director				
other hand	represented by is Dire	ectoraddr	ess	(hereinafter –
other hand Supplier) agree on the following: In 2017	the	acceptance of proposals about purcl	hasing in tender (GEO) was announced and
finished as a result of which the	ne supplier's bidding proposal v	was awarded according to which supp	lier undertakes to provide purcha	ser with (Service).
The contract is to be made in USD dollars in accordelectronic bidding).	ordance with the official excha	ange rate between GEL and USD	2017 year set by National Ba	ank of Georgia (on the day of
The total price of the contract excluding VAT amou	nts to	USD, and including VAT	USD (hereinafter – C	ontract Price).
This contract confirms the following:				
1. Terms and expressions mentioned in this contra	ct have same meanings as are	expressed in contract terms and con	ditions 2. Documents listed belo	w constitute this contract and
represent its integral part, namely:				
a) This contract;				
b) proposal presented by supplier;				
c) The contract performance bank guarantee issued	by JSC	Bank on year		
d) Extract from consolidated electronic system of LI	EPL Agency of State Purchases	on the duration of tender;		
e) Annex on the administration of contract;				
f) Extract from National Bank of Georgia on official	exchange rate of foreign currer	ncies towards GEL		
g) General conditions of contract;				
h) Specific conditions of contract;				
3. Supplier undertakes to fulfill its obligations pursu	ant to the contract conditions.			
4. Purchaser undertakes to pay the contract price to	the supplier in accordance wi	ith the conditions of the contract. In	witness of all the above mention	ed parties signed this contract in
accordance with Georgian legislation on the day a	and year indicated herein. Thi	is contract becomes effective upon it	s signature and is valid untill th	e parties fulfill their obligations
undertaken under this contract but no later then	2017.			
"Purchaser"				
JSC Georgian Railway				
Tbilisi, 15, King Tamar Ave.				
Id/c 202886010 JSC Bank of Georgia				
Account GE09BG0000000128695301				
SWIFT: BAGAGE22				

Director "Supplier"	
 Address ID/c	
JSC	
BANK SWIFT	
Account # Tel:	
Director	

General Conditions of Service

The general conditions of contract constitute the integral part of purchasing electronic procedure documents and contract on purchase of service. They are of typical nature and shall be used without any amendments to the extent that is compatible with specific purchase.

- 1. Interpretations of terms and expressions Terms used in the contract have following meanings:
- 1.1 Contract on purchase of service (hereinafter Contract) _ contract signed between bidder awarded in electronic procedure and purchasing organization which is signed by the parties, along with all enclosed documents and additionally with entire documentation which are referred to in the contract.
- 1.2 "Contract price" means the total amount which shall be paid by the purchasing organization for due performance of contractual obligations by the supplier if otherwise is not provided in the contract.
- 1.3 "Purchasing organization" (hereinafter Purchaser) means organization (institution) which carries out the purchase; 1.4 "Supplier" means any person/entity who won the tender and carries out the delivery of goods subject to the contract on purchase of goods;
- 1.5 "Day", "week", "month" mean calendar day, week, month.
- 2. Standards The Goods supplied in the frame of the contract shall meet the standards provided in technical conditions.
- 3. Copyright
- 3.1 The settlement of disputes or responsibility arising from the infringement of patent rights in respect of the use of goods or its parts, as well as the use of trademark or product is rested with the supplier.
- 4. Control for Contract Performance
- 4.1 Purchaser or its representatives are entitled to carry out technical control and/or test goods in order to ensure that they are in compliance with technical conditions envisaged by contract. There should be indicated in specific terms and/or technical terms of the contract what kind of tests and examinations are necessary for purchaser and also where should they be organized. The purchaser shall inform supplier in written form and in a timely manner of its representatives designed for these purposes.
- 4.2 Supplier is obliged to provide purchaser with staff, technical means and other working conditions necessary for conducting control (inspection) with its own resources. In case the purchaser will use its or invited personnel for the purpose of control, the purchaser shall itself ensure the payment of their work.
- 4.3 Supplier is obliged to rectify/eliminate all the defects revealed as a result of control (inspection), to replace the defective goods and to cover all the expenses related to the cost of test samples damaged as a result of control (inspection). 4.4 None of the paragraphs of this sub-clause shall release the supplier from this contract performance guarantee or any other obligations.
- 5. Packaging
- 5.1 Supplier shall ensure such packaging of goods which will protect that from damage or deterioration during the process of shipment to the destination place indicated in pricelist. The package should stand the impact of intense lift-recharge, extreme temperature during recharging, impact of salts and sediments, also keeping under open air.
- 5.2 The type of packaging, dimensions and weight of each package, marking and enclosed documents shall be in compliance with specific requirements established by purchaser
- 6. Terms of delivery goods
- 6.1 Delivery of goods is carried out by supplier in accordance with the schedule of delivery goods. Detailed information on distribution of shipment and rights and obligations related to the mentioned is given in specific conditions of the contract. 6.2 Documents which shall be submitted by supplier in the process of unloading the goods are indicated in specific conditions of contract.
- 7. Insurance (in case of using this mechanism)
- 7.1 Supplier is obliged to insure the purchase object and/or its parts (separate elements, equipments and other production means, property and other) in accordance with the requirements provided in specific conditions of the contract.
- 8. Sequenced service

- 8.1 Supplier is obliged to provide sequenced service envisaged by specific conditions of the contract to the purchaser which is related to the delivery of goods and/or further exploitation of the purchase object.
- 8.2 The cost of the sequenced service is included in the contract price.
- 9. Spare parts
- 9.1 Purchaser may request the supplier to submit of following information on spare selling or produced parts: (a) Nomenclature and cost of those spare parts which may be purchased by purchaser from supplier for using them after the guarantee period will expire; (b) The termination of the production of spare parts by the supplier:
- 1. Has to notify purchaser in advance of expecting termination of production in order to enable the purchaser to carry out necessary purchases in the required amount; 2. In case of necessity after terminating the production, shall provide plans, drawings ad technical documentation to purchaser for free.
- 10. Handover of Purchase Object
- 10.1 The purchase object or its part (stage) shall be deemed to be accepted only after the Handover Act is signed if it is not otherwise provided in specific conditions of the contract.
- 10.2 The place, terms, stages and rule for accepting purchase object are provided in specific terms of the contract.
- 10.3 Supplier shall ensure the elimination of any defect or error revealed as a result of acceptance and/or final inspection of purchase object (its part, stage) at its own cost.
- 10.4 Purchaser is obliged to notify the supplier in a timely manner and in written form of the results of final inspection indicating the reason for disapproval and amount of goods disapproved.
- 11. Guarantee
- 11.1 Supplier guarantees that the goods delivered do not reveal any defects in the event of satisfaction of its exploitation norms.
- 11.2 The effective term for this guarantee is determined under specific conditions of the contract.
- 11.3 Supplier is obliged to repair or replace the disapproved goods or its part upon the receipt of the notification without spending any additional expenses from purchaser.
- 11.4 During the effective term of the guarantee in case of non-fulfillment of the obligations by the supplier purchaser is entitled to take measures for the elimination of defects of the good revealed in the exploitations process to demand the reimbursement of respective expenses from the supplier or deduct this amount from the amount payable to the supplier pursuant to the contract.
- 12. Payment
- 12.1 Payment to supplier shall be made in the form and within the date provided in specific conditions of the contract on the basis of supplier's written request
- 12.2 The documents referred to in specific conditions of contract shall be enclosed to the supplier's written request.
- 13. Payment currency
- 13.1 Payment with supplier shall be made in GEL (if supplier is resident of Georgia).
- 13.2 Payment shall be made in payment currency determined in tender documents at the exchange rate set towards GEL. 14. Prices
- 14.1Prices indicated in contract for providing sequenced service and delivery of goods by purchaser shall not exceed the prices indicated by supplier when electronic commerce takes place.
- 14.2 It is permitted to change the prices provided in contract only if it is stipulated under specific conditions of contract. 14.3. Amendment of contract terms and conditions is not possible if it gives rise to the increase of total cost of contract or aggravation of contract conditions for the purchaser, except for the cases provided by Article 398 of Civil Code of Georgia. 14.4 In the presence of conditions stipulated under Article 398 of Civil Code of Georgia the total cost of the original contract shall not be increased by more than 10%
- 15. Amendments to Contract
- 15.1 No deviation or amendment shall be made without the mutual written agreement of both parties.
- 15.2 If due to any unforeseeable reasons the necessity for contract amendments will arise, the initiatory party shall notify the other party in written form of this information.
- 15.3 Any amendments which gives rise to the increase of contract price or the aggravation of contract conditions for the purchaser is not permitted, except for the cases stipulated under Article 398 of Civil Code of Georgia.
- 15.4 Any amendments to the contract shall be made in the form of annex to the contract which will be deemed as an integral part of the contract.
- 16. Transfer of rights
- 16.1 Supplier is not entitled to transfer neither in full nor in part its rights and obligations provided in this contract without the prior written consent of the purchaser.
- 17. Impediment to performance of contract
- 17.1If during the process of contract execution parties face any impediments which hinder the contract performance, this party shall immediately send written notification to other party about the fact of impediment its possible duration and causing reasons. The party receiving notification shall notify the other party of its decision made in respect of the mentioned circumstances within the shortest period of time.

- 17.2 In case if due to the impediment to contract performance parties will agree on the extension of contract performance this decision shall be made in the form of amendment to contract.
- 18. Contract performance guarantee
- 18.1 The guarantee provided by the supplier to ensure the performance of contract shall be used for the purpose of compensating any damage incurred by the purchaser due to supplier's contract default. The list of those circumstances which will give rise to the impossibility of returning the bank guarantee to the supplier and due to mentioned circumstances for the purpose of compensating damage caused to the purchaser the rule for using the guarantee amount is determined under specific conditions of the contract.
- 18.2 After the fulfillment of its obligations by the supplier purchaser is obliged to return the contract performance guarantee to the supplier.
- 18.3 In case the contract is terminated due to the reasons independent from supplier purchasing organization shall return the contract performance guarantee to the supplier upon the request of such by supplier.
- 19. Default
- 19.1 In case of non fulfillment or late performance of the contract by supplier except for unforeseeable circumstances/force majeure fine/sanctions are used, the form, amount, activation terms and payment terms of which are provided in specific conditions of the contract.
- 19.2 The payment of fine/sanctions does not exempt supplier from the fulfillment of its primary obligations.
- 20. Termination of contract due to default
- 20.1 Purchaser is entitled to the entire or partial termination of contract after notifying supplier in written form of default. (a) If the supplier is unable to supply goods in full or in part within the timeframe envisaged by contract or extended by the purchaser. (b) If supplier is unable to fulfill any contractual obligations
- 20.2 The termination of certain conditions of contract does not exempt supplier from the fulfillment of remaining obligations.
- 20.3 Purchaser is entitled to take decision on termination of contract also:(a) If purchaser is aware of fulfillment of the obligations undertaken by the contract has not been fulfilled due to the independent reasons (b) In case if supplier went bankrupt; (c) If he will be aware of that the documents certifying supplier's qualification data are found to be fake (d) In other circumstances stipulated under Georgian legislation.
- 20.4 In the circumstances of provided in paragraph 3 of this sub-clause purchaser shall pay the supplier the value of actually delivered goods.
- 21. Force major
- 21.1 The contract default by any of the signatory parties does not give rise to fines/sanctions and not returning of the performance guarantee if the default is caused by unforeseeable circumstances.
- 21.2 For the purposes of this sub-clause "force-major" means the circumstances which are unforeseeable to the parties and beyond their control, which are not related to the errors and negligence of purchaser and / or supplier Such circumstances may be caused by war, natural disasters epidemics, quarantine and establishment of embargo on delivery of goods, decrease of budget assignments and other.
- 21.3 In the presence of force major circumstances the party signing the contract for which it became impossible to fulfill the undertaken obligations then shall immediately send written notification to the other party about such circumstances and the reasons causing them. If the party sending notification does not receive written response from the other party, in its own opinion, according to the reasonability and possibilities continues the fulfillment of the undertaken obligations and tries to find such alternative means for fulfilling obligations which will be independent from the impact of force major circumstances.
- 22. Dispute Resolution
- 22.1 The purchaser and supplier shall use all reasonable endeavors to settle all disagreements and disputes by means of informal direct negotiations arising out of or related to the contract.
- 22.2 If during 30 (thirty) days from starting such negotiations purchaser and supplier fail solve the dispute any party for the purpose of solving the dispute may apply to Georgian Courts if otherwise is not provided in specific conditions of contract.
- 23. Governing law
- 23.1 Contract is signed and shall be interpreted in accordance with applicable Georgian legislation
- 24. Language
- 24.1 Contract shall be made in Georgian In case if the other party to the contract is the representative of foreign country, then the other copy shall be translated in language acceptable to the supplier. When interpreting the Georgian version shall prevail. All written negotiations and other contract-related documents which will be exchanged between the parties shall comply with the mentioned requirements.
- 25. Notification
- 25.1 Any notification made by one party to another party in accordance with the contract, shall be sent to the other party in the form of letter, telegram, telex or fax with the further submission of original at the address of the other party as provided in the contract.

Electronic procurement procedure

- 25.2 The notification becomes effective on the day of receiving the notification by addressee or on the day determined when the notification becomes effective according to which date will be later.
- 26. Taxes
- 26.1 Foreign supplier is responsible for the payment of those taxes, fees and other commissions related to the production of deliverable goods and delivery which are payable in Georgia and outside the country.
- 26.2 Local supplier is responsible for the payment of taxes, fees and other payables established by Georgian legislation if otherwise is not provided in specific conditions of contract.

Specific conditions of the contract

The specific conditions shall be elaborated by the purchasing organization. General conditions of the contract and the requirements of purchaser according to which the delivery of relevant service should be carried out. The purpose of specific conditions of the contract is to specify the characteristic requirements of each purchase, as well as supplementing and specifying the general conditions of contract. In case of any discrepancies between specific and general conditions of the contract the specific conditions shall prevail.

- 1. Signatory Parties Parties to the contract are the following: Purchaser _ JSC Georgian Railway represented by its------, address: Tbilisi, 15, King Tamar Avenue. Supplier -------
- 2. Control for contract execution
- 2.1 Control of the execution of contract by the purchaser shall be carried out periodically in accordance with purchaser's requirement.
- 3. Terms and conditions for the service
- 3.1 The supplier is obliged to deliver the service defined in the presented contract in the period ----- 2017.
- 3.2 The service location: ----
- 3.3 Supplier is obliged to execute all services gradually (if applicable), which is related to the execution of the obligations defined in the presented contract.
- 3.4 Supplier is obliged to preserve the whole transparancy of the activities (According to the service to be executed).
- 3.5 The contract administrator is: -----
- 4. Handover of Purchase Object
- 4.1 Service shall be deemed to be delivered by supplier and received by the purchaser as a result of signing the Act of Acceptance which shall be signed and certified by dully authorized representatives of purchaser and supplier, according to the actually delivered servise
- 4.1.1 The person authorized for signing the Act of Acceptance from purchaser's side is ___
- 4.2. When drawing up the Act of Acceptance supplier shall submit ---- to the purchaser and within 3 (three) working days Tax Invoice.
- 4.3. Act of Acceptance shall be made in four copies from which three copies are given to Purchaser and one to Supplier.
- 5. Guarantee
- 5.1 The supplier gives you the guarantee that the services carried out are compatible with the requirements of the contract.
- 5.2 In case of defect in the services provided, the purchaser is entitled to submit to the supplier the claim during of this Agreement. The supplier is obliged after receiving the written notice from the purchaser to initiate the elimination of the identified defects or In order to implement the necessary measures for change, Without any additional expenses from the purchaser and as short as possible, eliminate the defect by their own funds.
- 5.3 In case the supplier fails to fulfill his obligation, the purchaser have the right to take measures to correct defects and require the supplier to pay the appropriate expenses.

- 6. Payment
- 6.1. Form of payment: bank transfer, consignation
- 6.2. Payment currency: in national currency according to the official exchange rate of GEL with USA set by National Bank of Georgia on the day of signing the Acceptance Act.
- 6.3. The payment shall be made within 40 (forty) banking days from the day of signing the Acceptance Act between the parties.
- 6.4. Documents required for payment: Act of Acceptance (original); Tax Invoice;
- 6.5. In case of purchaser's and/or supplier's request parties before making final payment draw up the Act of Comparison.

7. Performance Guarantee

- 7.1 For the avoidance of risk arising from supplier's default of contract on purchase of service, unconditional contract performance bank guarantee agreed with the purchaser shall be used in the amount of 5% of contract price, which shall be submitted in USD dollars and the effective date of which shall exceed with 50 calendar days the completion date of obligations stipulated under subc-lause 3.3.
- 7.2 After the supplier fulfills its obligations undertaken under the contract within the time stipulated under sub-clause 3.3 of specific conditions of contract, Purchaser shall return the performance guarantee to the supplier.
- 7.3 In the event of improper or incomplete fulfillment of the obligations purchaser shall not return the performance guarantee to the supplier and will use unconditionally within the limits of accrued fine.

8. Non-performance

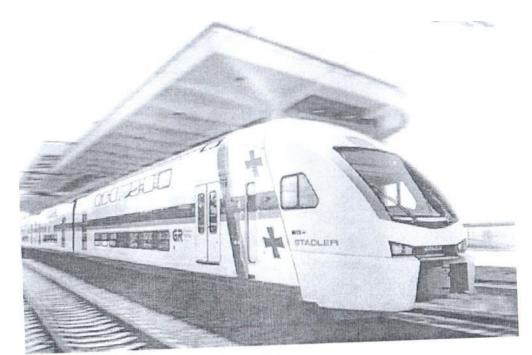
- 8.1 In case of facing overdue dates for fulfilment of the obligations undertaken under the contract, the penalty in the amount of 0.1% of contract value (excluding VAT) for each overdue date shall be imposed on the supplier shall pay which is calculated in USD and will be requested (deducted) in Georgian GEL on the day of signing the Acceptance Act or in case of any, according to the official exchange rate set by National Bank of Georgia on the day of terminating the contract, also the imposition of penalty will be stopped when the accrued amount reaches 5% of the total contract value (without VAT).
- 8.2 In case if the total amount of penalty accrued for due dates exceeds 3% of the contract value, purchaser will be entitled to terminate the contract.
- 8.3 In case of terminating the contract by supplier, the penalty in the amount of 5% of the contract price (excluding VAT) shall be imposed on the supplier. In case if the mentioned penalty will not paid by supplier form the bank guarantee provided in sub-clause 7.1, then the penalty shall be calculated in USD dollars and requested (deducted) in GEL according to the official exchange rate setby National Bank of Georgia on the day of terminating the contract by supplier.
- 8.4 The maximum amount of the penalty envisaged within the frame of the contract to be imposed on the supplier amounts to not more than 5% of contract price (excluding VAT)





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Georgian Railway Modernization Project Modernization of existing SCB system



2017





The scope of SCB Works in frames of modernization project.

The section from Khashuri to Zestaponi:

Introduction of microprocessor system at the following sections and stations:



Mh

ft. b_:)j.)M013J MG MJ0600CO.)



- 1. Full upgrade of the Zestaponi-Kharagauli section with the microprocessor system:
 - a) Arrangement of Centralization of stations Dzirula and Kharagauli;
 - b) arrangement of section Auto Blocking systems on the sections: Zestafoni-Dzirula and Dzirula-Kharagauli
- 2. Full upgrade of the Kharagauli- Khashuri section with the microprocessor system, in particular:
 - a) microprocessor centralization systems in the station Marelisi, Moliti and kvishkheti;
 - b) installation of microprocessor centralization systems on the Sections: Kharagauli-Marelisi, Marelisi-Moliti, Moliti-Kvishkheti and Kvishkheti-Khashuri;

I phase: Section shall be handed over after two month from the contract execution. Kharagauli – Moliti

Stage 1: Section Kharagauli Moliti and section moliti-Marelisi- commencement as soon as practicable;

Stage 2: Maresli Station-two month from the commencement of the stage one;

Stage 3: Sj;ation Kharagauli- two month from the commencement of the stage two;





II phase: The section Shall be handed over latest August, 2018

Zestafoni – Dzirula

Stage 1: Railway section from Zestaponi to Dzirula -commencement as soon as practicable;

Stage 2: Dzirula Station- two month from the commencement of the stage one;

Note: The station Zestaponi is out of scope;

III Phase: The section Shall be handed over latest November, 2018

Dzirula-Kharagauli

Stage 1: Section Dzirula - Kharagauli- commencement as soon as practicable;

IV Phase: The section Shall be handed over latest September, 2019

Moliti - Khashuri

Stage 1: Station Moliti - commencement as soon as practicable;

Stage 2: Section Moliti- Kvishkheti- two month from the commencement of the stage one;

Stage 3: Section Kvishketi- Khashuri- two month from the commencement of the stage

two;

Stage 4: Station Kvishkheti- two month from the commencement of the stage three;

Note: Stati2frl Khashuri is out of scope;







No SOON TO PEPARTMEN I

Thanks for attention!